

## ICD-10 A Global Change

❖ World Health Organization (WHO) and ICD

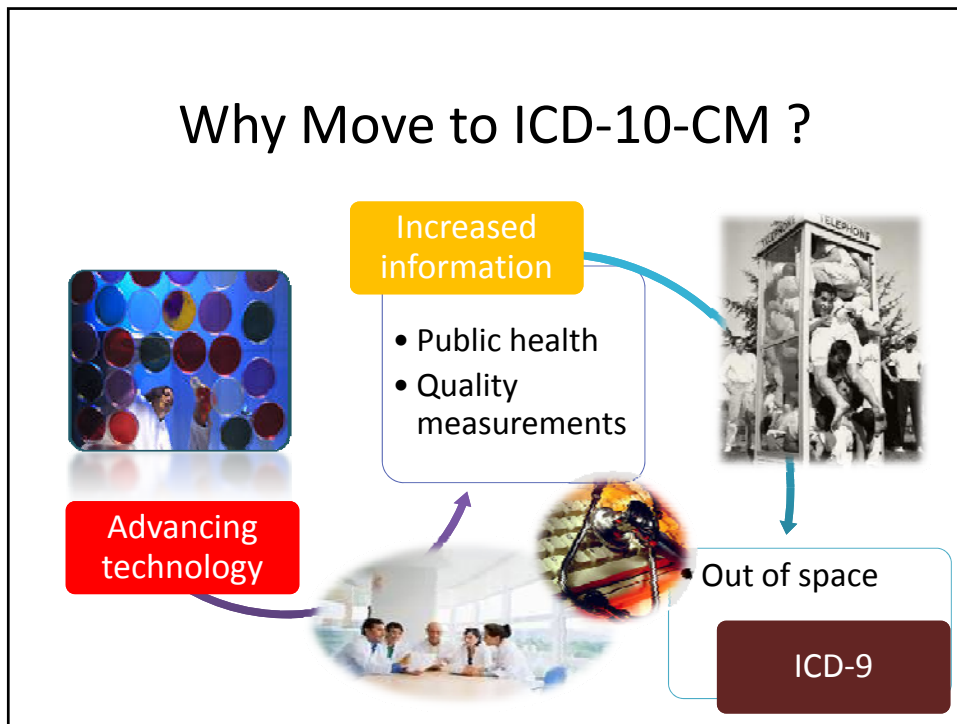
❖ Used by over 100 Countries

❖ US- Clinical Modification (CMS, NCHS)

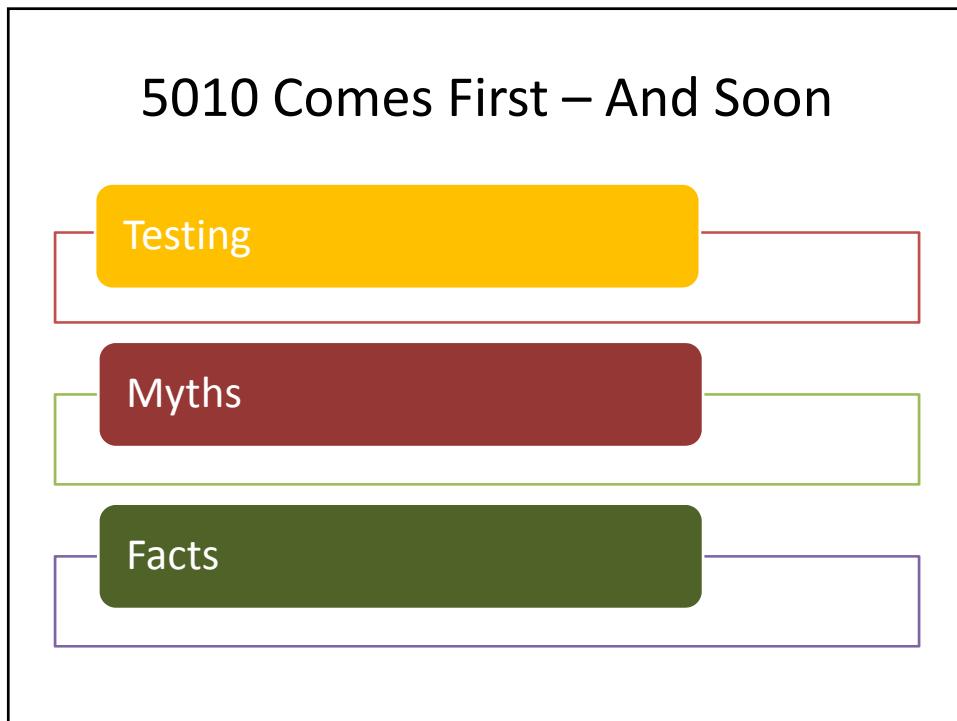
❖ Data Sharing



## Why Move to ICD-10-CM ?



## 5010 Comes First – And Soon



## How Big is THE Change?

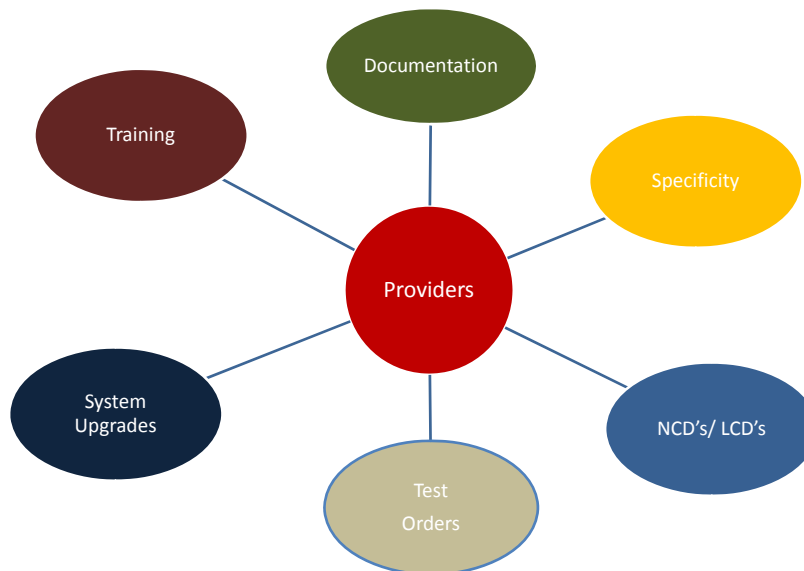
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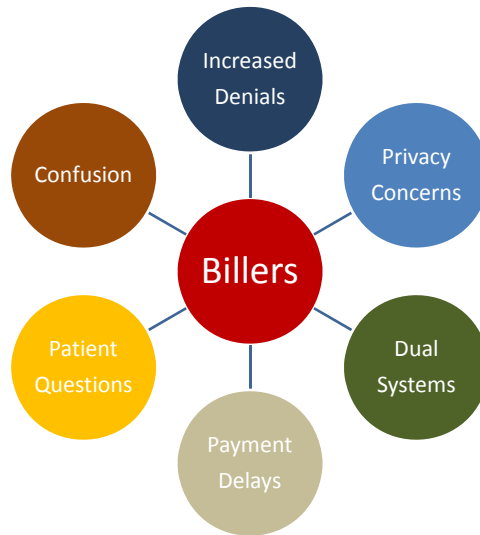
69,000

5

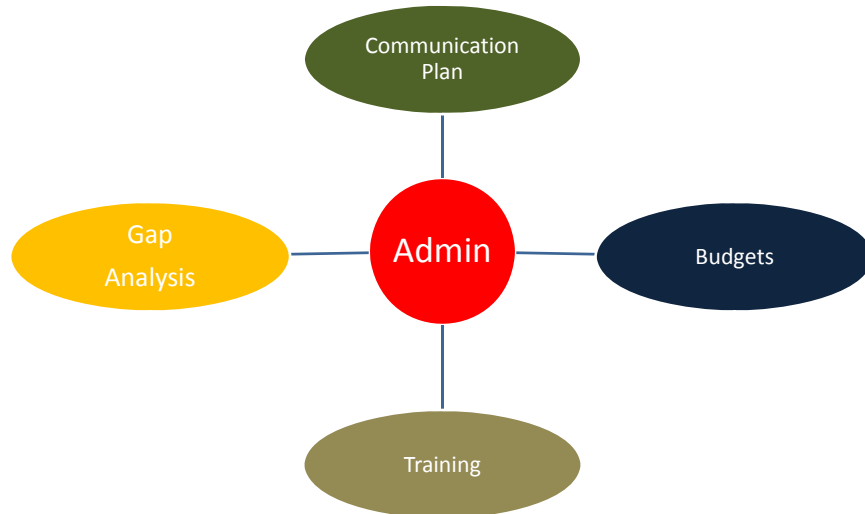
## Who Will Be Impacted?

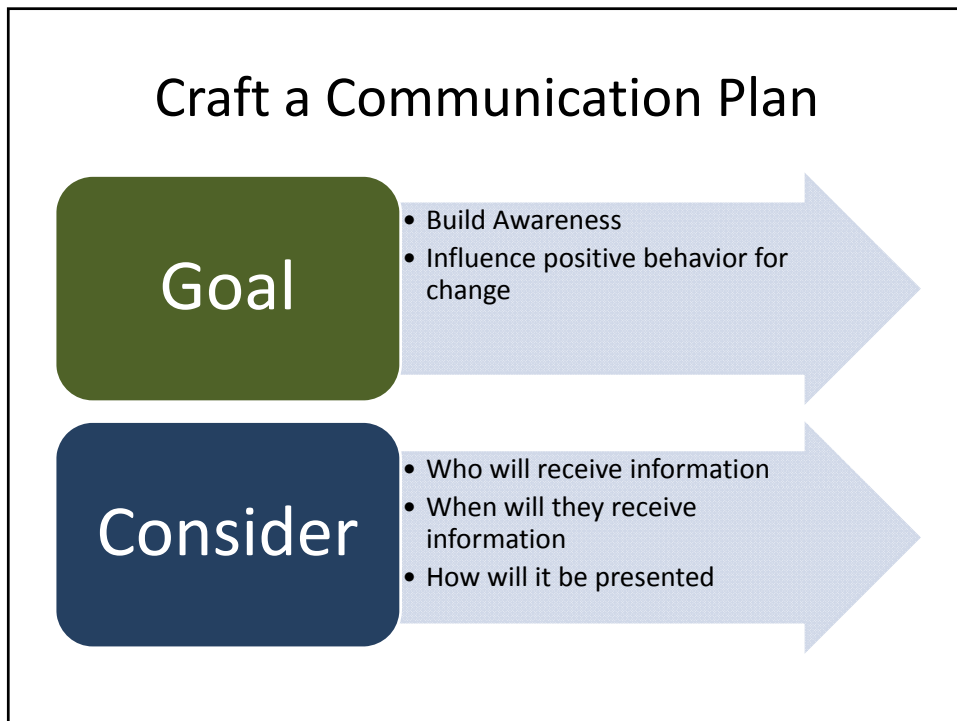
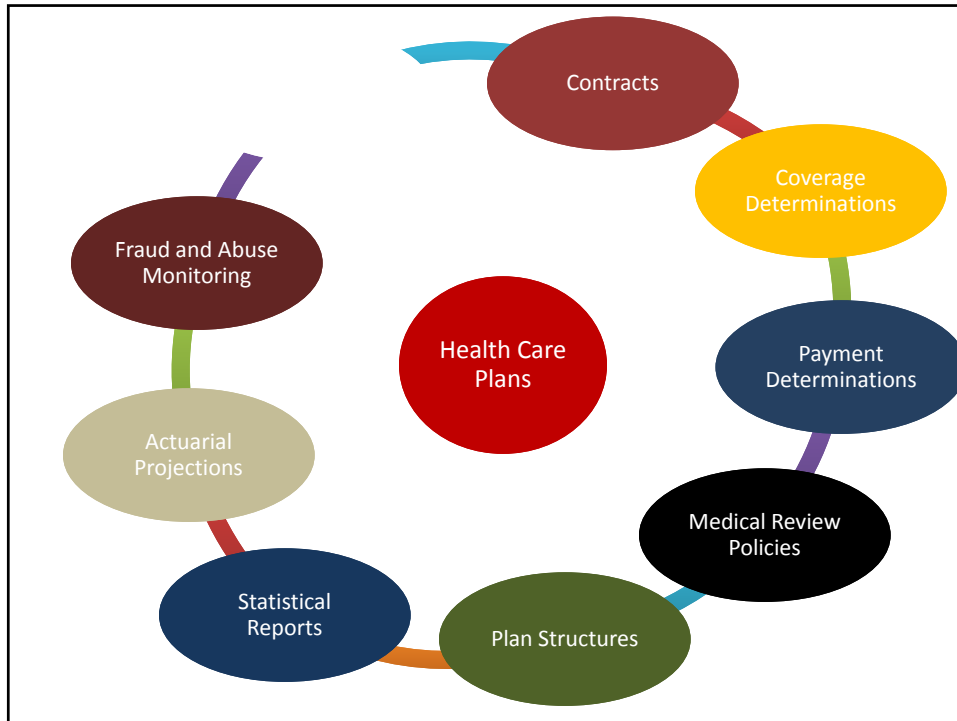


## Who Will Be Impacted?



## Who Will Be Impacted?





## Key Points for Communication

- Why it's necessary to move to ICD-10
- How each person's job will be affected by ICD-10
- Global affect of the change for your organization
- Time line for implementation
- Reassure staff regarding adequate training
- Potential barriers or challenges
- Steps already taken toward implementation

## Budget Planning

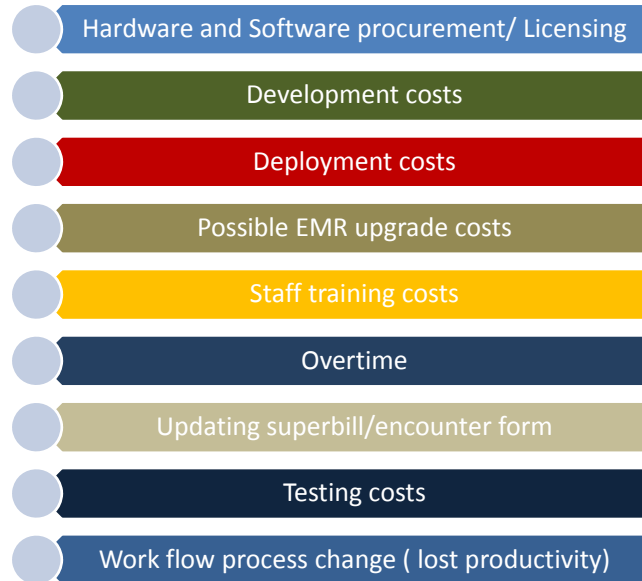
### Potential Costs

- Speak to vendors
- Consider phased conversion

### Scaled Approach

- Best time to upgrade
- Dependent upon size of practice
- Conduct careful cost analysis

## Budget Considerations



## Conduct a Gap Analysis

Understand  
Operations

- Where does ICD-9 touch now?
- Ask how will ICD-10 be different?

Engage a  
Team

- Have staff from each department involved
- Will patient care be affected?

## Where Are Potential Gaps?

- Health plan contracts/policies
- Reduction in patient visits per day
- Increased claims denials
- Are additional tools needed
- Increased documentation
- Department changes
- New policies and procedures

## Training

Who

- All office staff
- Physicians
- Coders

When

- How much time should be devoted to training
- Timeline/schedule

## Staff Training

- Define training objectives
- Assess baseline training needs
- Determine training media
- Provide training
- Measure effectiveness of training

Don't Wait



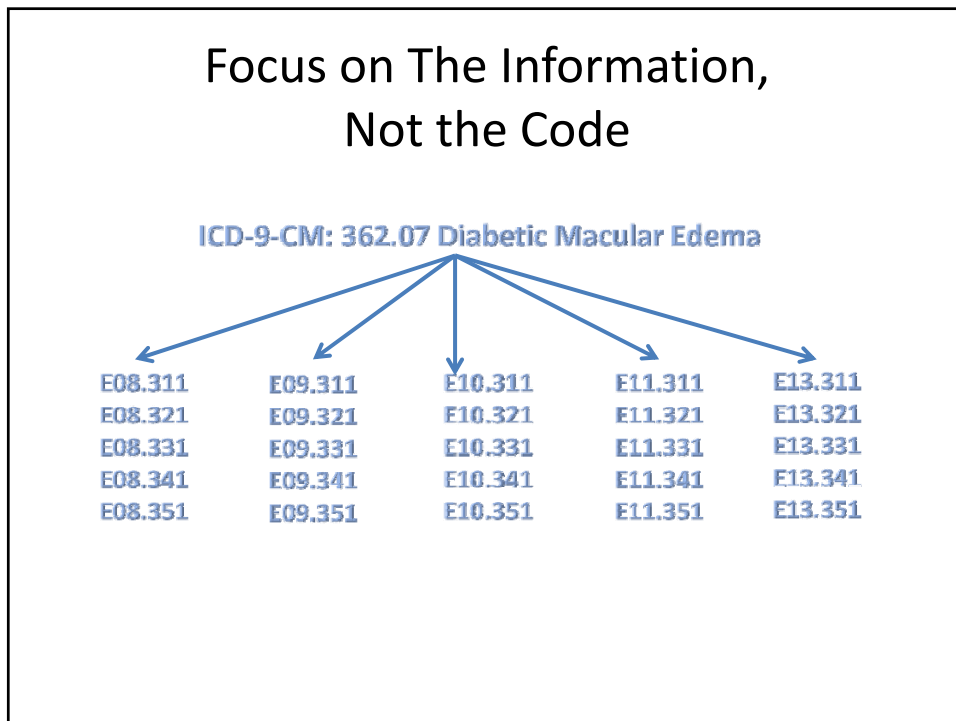
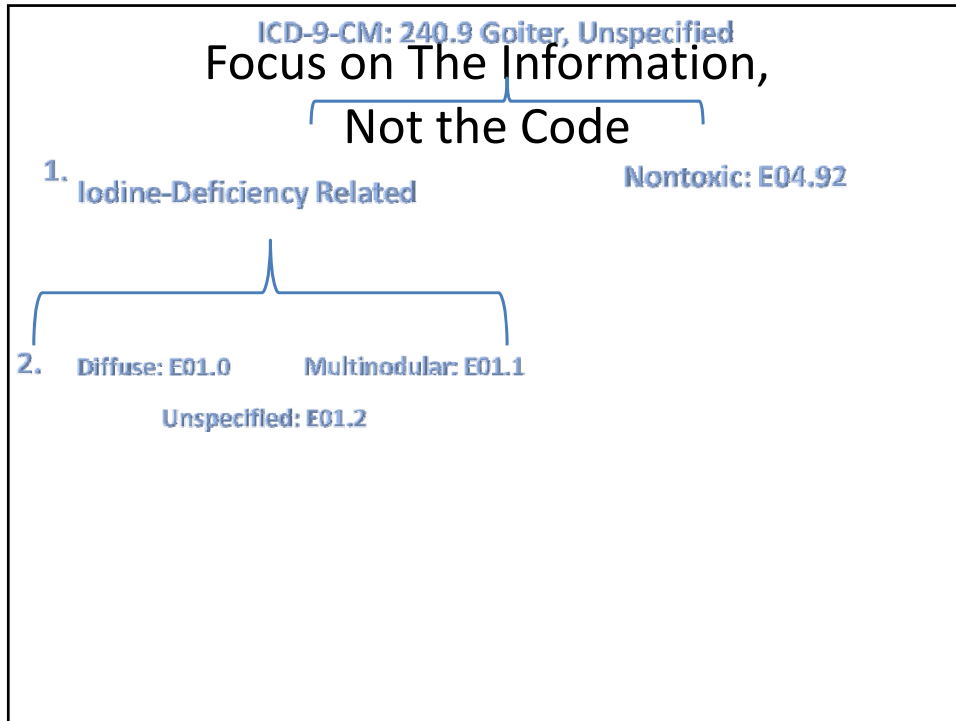
## Make It Manageable

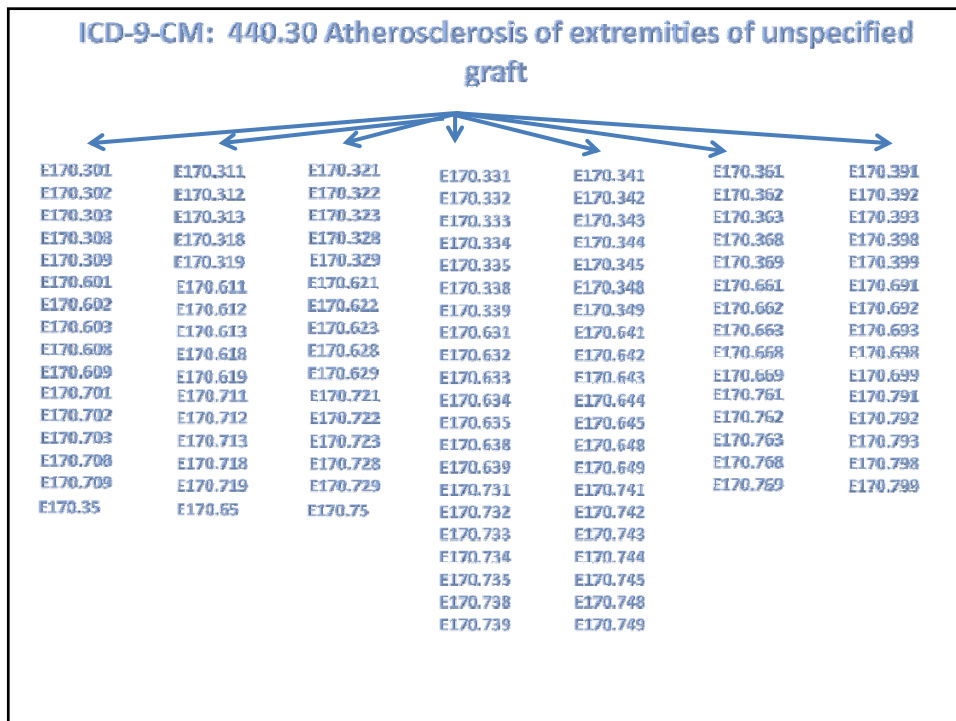
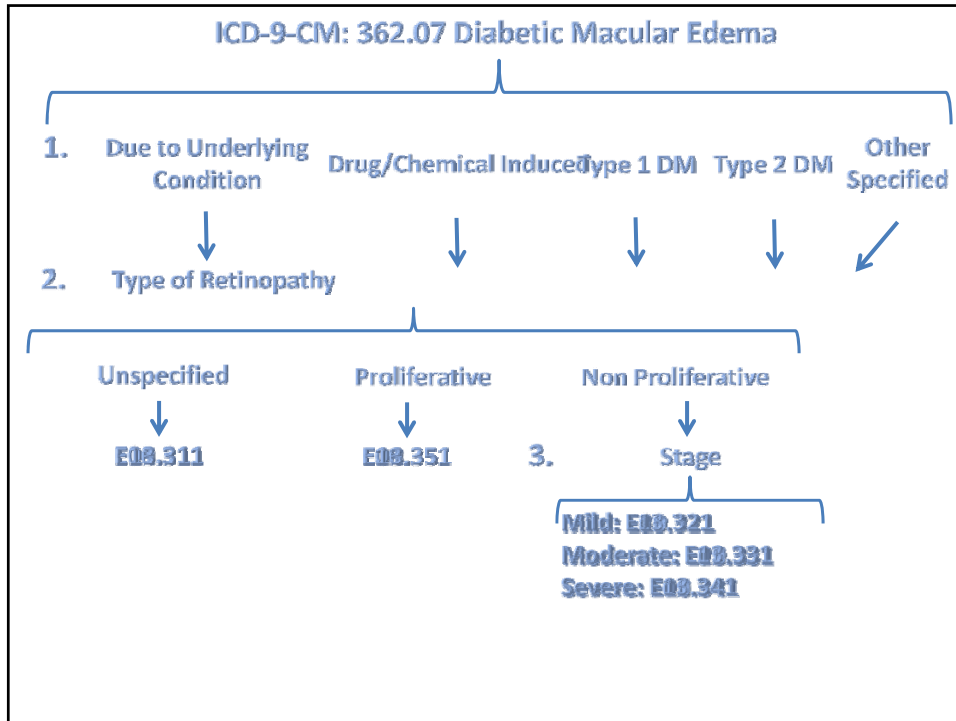


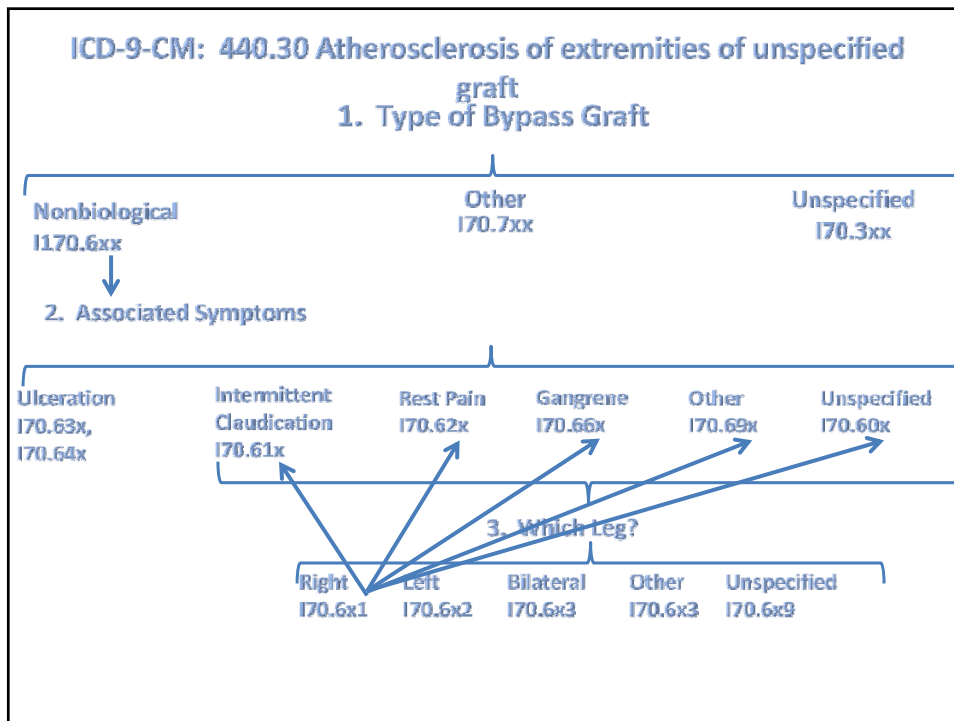
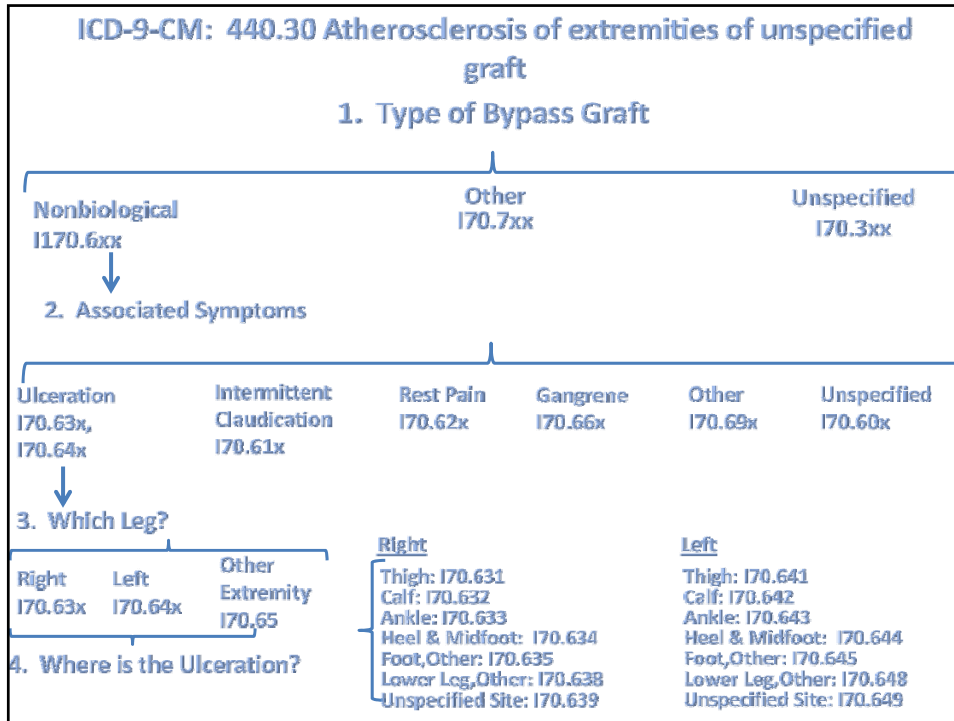
## Focus on The Information, Not the Code

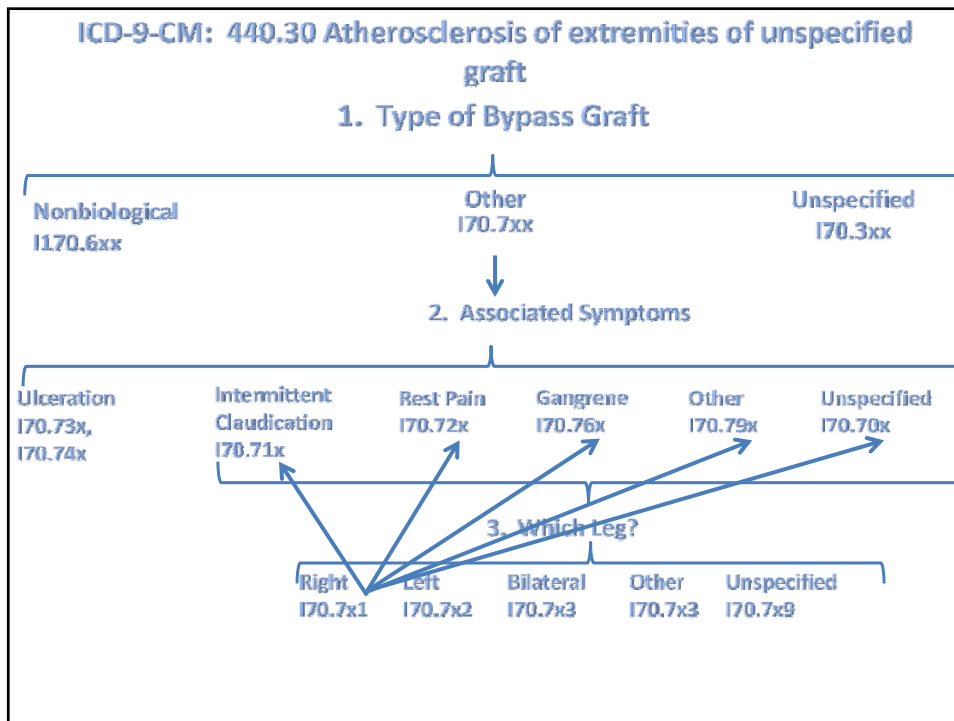
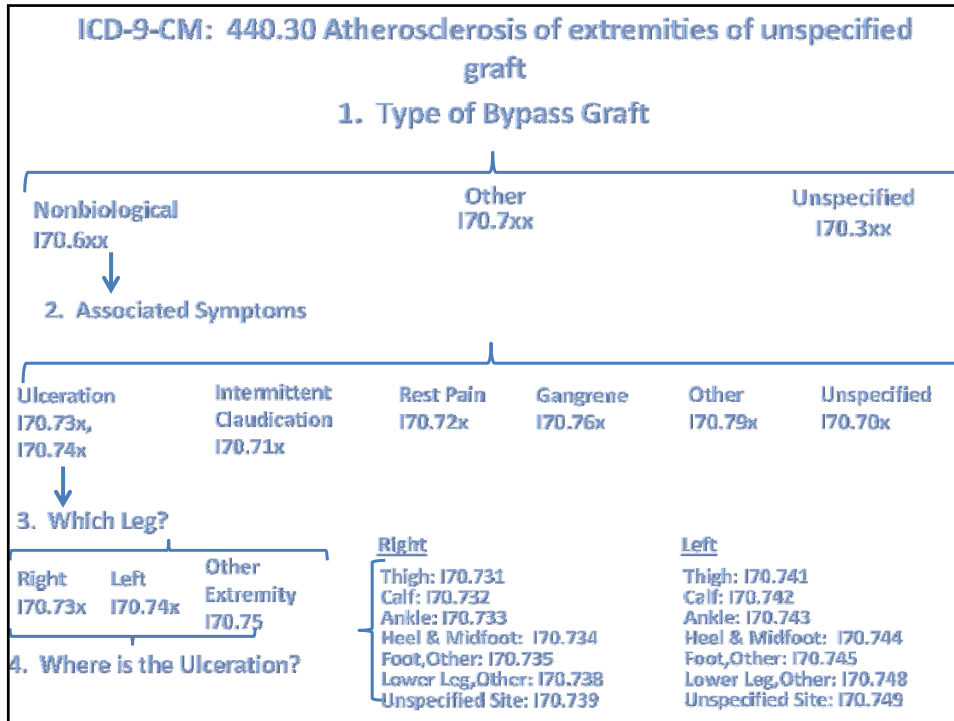
ICD-9-CM: 240.9 Goiter, Unspecified

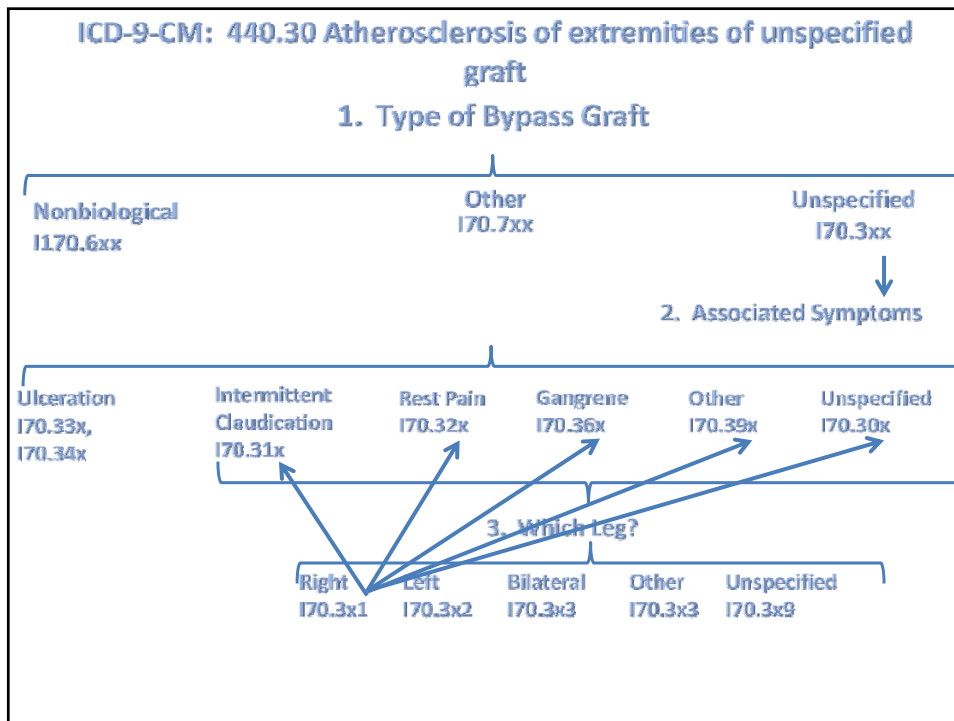
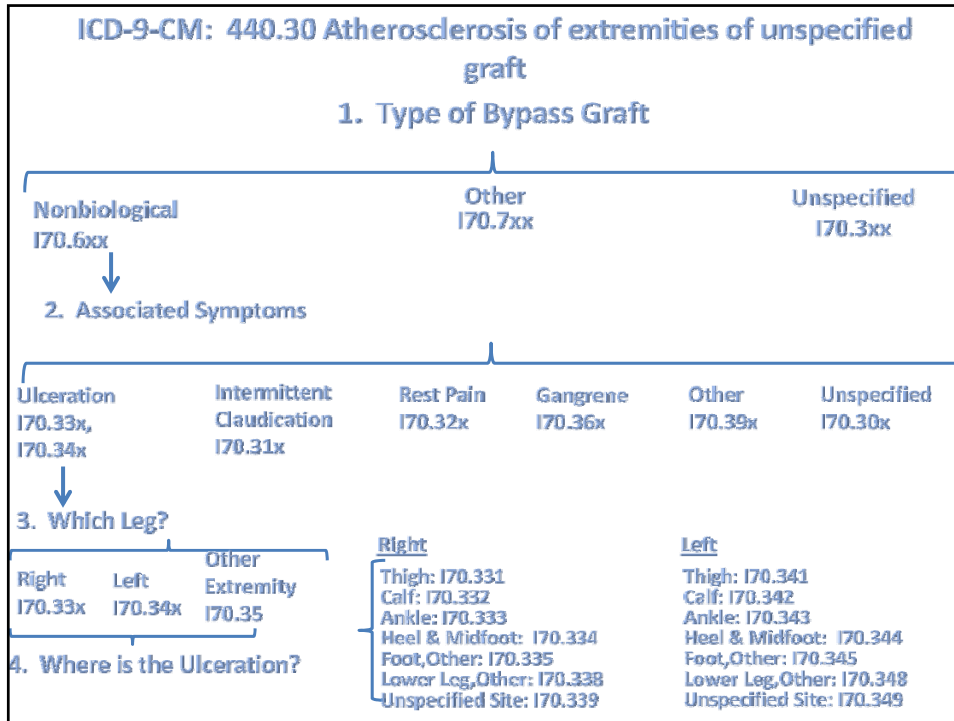












### Focus on The Information, Not the Code

- ❑ Goiter, Unspecified
  1. Iron Deficiency Related
  2. Nontoxic
- ❑ Diabetic Macular Edema
  1. Cause of Diabetic Macular Edema
  2. Type of Retinopathy
  3. Stage
- ❑ Atherosclerosis of Extremities
  1. Type of Bypass Graft
  2. Associated Symptoms
  3. If Ulceration, Which Leg/Extremity?
  4. Location of the Ulceration

### Focus on The Information, Not the Code

- ❑ Unspecified Goiter: 1 to 4
- ❑ Diabetic Macular Edema: 1 to 25
- ❑ Atherosclerosis of Extremities: 1 to 125
  
- ❑ For All These Conditions, ICD-10 Code Can Be Assigned With 4 or Fewer Pieces of Information



## Build Decision Trees

- In your medical records
  - Follow-up questions in your EMR templates
  - Checkboxes on your documentation forms
- On your superbills
  - Reorganize the information
  - Instead of resulting diagnosis, get the pieces to find your answer

